

**FREE FOCUS TASTER DAY  
WEDNESDAY 13<sup>th</sup> MAY 2009**

***Motivating your Team to Perform through Challenging Times!***



Dear

**An opportunity to explore and share ideas to invigorate your teams!**

We would like to invite you to our Summer Taster Day, here on our beautiful training center based on 360 acres of organic farmland. Join us to learn practical solutions to the problem that is facing many managers currently - how do I get my team engaged and productive?

In the morning we'll be looking at:

**Motivation - where does it come from?**

- What do people need to be motivated?
- How do you turn the 'Spectators' in your business into 'Players'?
- What are the Motivation Zappers you can address?

**How do I raise performance?**

- What is the performance you need?
- How do you engage your staff?
- How do you develop them without training them?

In the afternoon, you'll have opportunity to learn more about how Focus short workshops can benefit your people and your business. Take part in some of our impacting **outdoor experiential activities** to really bring the learning to life.

Looking forward to hearing from you!

Kindest Regards

Shelly Posthuma de Boer (Business Development)

*Numbers are limited this year, so please email or fax back the response form to book your place/s as soon as possible.*

**RESPONSE FORM**  
**FREE FOCUS TASTER DAY**  
**WEDNESDAY 13<sup>th</sup> MAY 2009**

*Motivating your Team to Perform through Challenging Times!*



**10.00am Bacon Sandwiches & Welcome**

**Where do you Invest your Energy to Improve Performance?**

- ❖ A session involving indoor experiential activities and the opportunity to network with like minded HR and L&D professionals
- ❖ Experience how impacting experiential activities can be used as part of a process to motivate and raise performance

**12.30pm Delicious 2 course home cooked lunch using local ingredients**

**1.15pm Workshops**

Details of some workshops offered by Focus to motivate your team to perform through challenging times:

- ❖ **Coaching skills course for managers** - how to *unlock* the motivation in people!
- ❖ **The Leadership Development Pipeline** - a short workshop to ensure managers develop and retain their staff in these challenging times
- ❖ **ILM Team leaders** - Empower your team leaders with the skills to manage their own people and improve productivity. Motivate your people by giving them a nationally recognised ILM qualification

**1.45pm Experiential Activities**

Up to the woods! A taster of experiential activities used in the above workshops

**3.30pm Evaluation, Photos & Close**

Please e-mail or fax your confirmation as soon as possible to reserve your place  
<mailto:shelly@focus-training.net> or Fax 01254 826015

Response Form	
Your Name	Company Name
Job Title	E mail Address
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